

Local Association	2020 YTD # Sales	2019 YTD # Sales	20-19 YTD % Change	2020 YTD Avg Price	2019 YTD Avg Price	20-19 YTD % Change	2020 Nov Sales	2019 Nov Sales	20-19 % Change	2020 Nov Avg Price	2019 Nov Avg Price	20-19 % Change
Ann Arbor Area Board of REALTORS®	3,386	3,557	-4.81%	\$377,631	\$363,079	4.01%	373	286	30.42%	\$356,132	\$323,477	10.10%
Antrim Charlevoix Kalkaska Association of REALTORS®	505	496	1.81%	\$352,191	\$296,187	18.91%	79	53	49.06%	\$311,968	\$313,136	-0.37%
Battle Creek Area Association of REALTORS®	1,598	1,591	0.44%	\$163,650	\$143,736	13.85%	186	164	13.41%	\$168,999	\$148,300	13.96%
Bay County REALTOR® Association	898	932	-3.65%	\$123,258	\$113,010	9.07%	119	125	-4.80%	\$125,566	\$118,104	6.32%
Branch County Association of REALTORS®	409	366	11.75%	\$170,415	\$156,875	8.63%	38	25	52.00%	\$169,716	\$160,306	5.87%
Central Michigan Association of REALTORS®	891	953	-6.51%	\$152,336	\$131,455	15.88%	84	88	-4.55%	\$143,307	\$117,546	21.92%
Clare-Gladwin Board of REALTORS®	774	696	11.21%	\$109,346	\$91,293	19.77%	0	0	0.00%	\$0	\$0	0.00%
Detroit Board of REALTORS®	2,754	3,230	-14.74%	\$86,355	\$68,553	25.97%	312	348	-10.34%	\$104,391	\$70,488	48.10%
Eastern U.P. Board of REALTORS®	595	621	-4.19%	\$142,976	\$117,964	21.20%	58	63	-7.94%	\$146,566	\$121,402	20.73%
Emmet Association of REALTORS®	836	769	8.71%	\$453,097	\$343,663	31.84%	93	66	40.91%	\$428,570	\$284,514	50.63%
Genesee County	4,686	4,754	-1.43%	\$152,269	\$157,807	-3.51%	509	438	16.21%	\$18,883	\$162,496	-88.38%
Grand Rapids Association of REALTORS®	8,587	8,511	0.89%	\$261,334	\$240,862	8.50%	946	879	7.62%	\$257,209	\$230,894	11.40%
Greater Kalamazoo Association of REALTORS®	4,057	4,148	-2.19%	\$223,473	\$202,454	10.38%	396	424	-6.60%	\$240,008	\$200,117	19.93%
Greater Lansing Association of REALTORS®	5,627	5,810	-3.15%	\$195,649	\$180,002	8.69%	640	509	25.74%	\$199,522	\$182,111	9.56%
Greater Shiawassee Association of REALTORS®	352	367	-4.09%	\$144,549	\$132,981	8.70%	53	29	82.76%	\$170,663	\$136,311	25.20%
Greater Wayne County	6,849	7,968	-14.04%	\$194,968	\$184,339	5.77%	1,172	1012	15.81%	\$220,187	\$198,821	10.75%
Grosse Pointe	611	665	-8.12%	\$390,477	\$361,814	7.92%	79	48	64.58%	\$437,994	\$447,875	-2.21%
Hillsdale County Board of REALTORS®	447	365	22.47%	\$151,201	\$140,505	7.61%	43	45	-4.44%	\$176,471	\$147,788	19.41%
Huron County	106	108	-1.85%	\$171,920	\$154,026	11.62%	10	8	25.00%	\$233,228	\$154,863	50.60%
Jackson Area Association of REALTORS®	1,999	2,153	-7.15%	\$187,400	\$167,815	11.67%	216	217	-0.46%	\$197,996	\$177,492	11.55%
Lapeer County	829	983	-15.67%	\$239,549	\$217,453	10.16%	96	96	0.00%	\$281,629	\$237,555	18.55%
Lenawee County Association of REALTORS®	673	624	7.85%	\$194,730	\$179,843	8.28%	0	0	0.00%	\$0	\$0	0.00%
Livingston County	2,044	2,291	-10.78%	\$335,572	\$311,064	7.88%	226	207	9.18%	\$333,479	\$296,565	12.45%
Oakland County	11,933	13,474	-11.44%	\$344,375	\$316,447	8.83%	1,437	1264	13.69%	\$351,401	\$318,868	10.20%
Macomb County	8,297	8,563	-3.11%	\$226,881	\$206,871	9.67%	948	885	7.12%	\$241,157	\$201,353	19.77%
Mason-Oceana-Manistee Board of REALTORS®	905	854	5.97%	\$209,487	\$174,194	20.26%	136	103	32.04%	\$226,699	\$185,376	0.00%
Midland Board of REALTORS®	982	1,021	-3.82%	\$192,502	\$163,852	17.48%	112	95	17.89%	\$207,321	\$176,791	17.27%
Monroe Down River Association of REALTORS®	1,585	1,651	-4.00%	\$185,958	\$173,801	6.99%	170	152	11.84%	\$217,620	\$189,073	15.10%
Montcalm County Association of REALTORS	678	768	-11.72%	\$178,001	\$152,005	17.10%	73	79	-7.59%	\$196,042	\$141,396	38.65%
Northeastern Michigan Board of REALTORS®	754	700	7.71%	\$140,159	\$127,613	9.83%	81	75	8.00%	\$121,846	\$127,609	-4.52%
Paul Bunyan Board of REALTORS®	386	321	20.25%	\$164,352	\$130,878	25.58%	0	0	0.00%	\$0	\$0	0.00%
Saginaw Board of REALTORS®	1,846	1,883	-1.96%	\$150,823	\$129,423	16.54%	213	173	23.12%	\$142,556	\$140,847	1.21%
Sanilac County	331	290	14.14%	\$173,770	\$146,944	18.26%	38	23	65.22%	\$186,085	\$123,604	50.55%
Southwestern Michigan Association of REALTORS®	3,444	3,187	8.06%	\$303,454	\$241,360	25.73%	325	287	13.24%	\$338,947	\$233,370	45.24%
St. Clair County	1,611	1,699	-5.18%	\$210,733	\$188,393	11.86%	188	170	10.59%	\$224,707	\$179,711	25.04%
St. JoNovh County Association of REALTORS®	550	538	2.23%	\$199,289	\$159,618	24.85%	91	69	0.00%	\$190,862	\$157,576	0.00%
Traverse Area Association of REALTORS®	2,861	2,762	3.58%	\$354,171	\$301,961	17.29%	350	289	21.11%	\$390,397	\$316,241	23.45%
Tuscola County	259	317	-18.30%	\$149,668	\$127,772	17.14%	43	28	53.57%	\$164,835	\$155,248	6.18%
Upper Peninsula Association of REALTORS® *	2,518	2,042	23.31%	\$148,396	\$130,845	13.41%	324	212	52.83%	\$153,816	\$142,651	7.83%
Water Wonderland Board of REALTORS®	2,224	2,191	1.51%	\$172,485	\$136,885	26.01%	332	273	0.00%	\$176,947	\$138,293	27.95%
West Central Association of REALTORS®	1,506	1,454	3.58%	\$235,463	\$140,794	67.24%	190	155	22.58%	\$186,104	\$138,293	34.57%
West Michigan Lakeshore Association of REALTORS®	4,434	4,300	3.12%	\$245,574	\$230,384	6.59%	551	517	0.00%	\$274,921	\$232,299	18.35%
TOTALS	96,617	99,973	-3.36%	\$213,331	\$186,591	14.33%	11,330	9,979	13.54%	\$207,494	\$179,256	15.75%

*Escanaba, Iron Mountain, Keweenaw, Western Upper Peninsula, and North Central Upper Peninsula